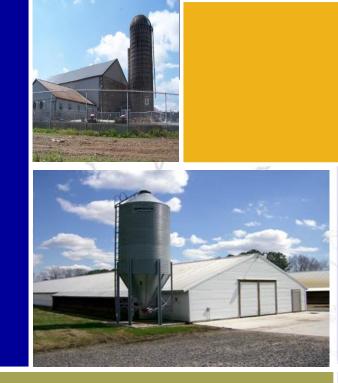
Agriculture in the Phase III WIPs What will be Expected of Agriculture?

Chesapeake Bay Commission Meeting November 10, 2016

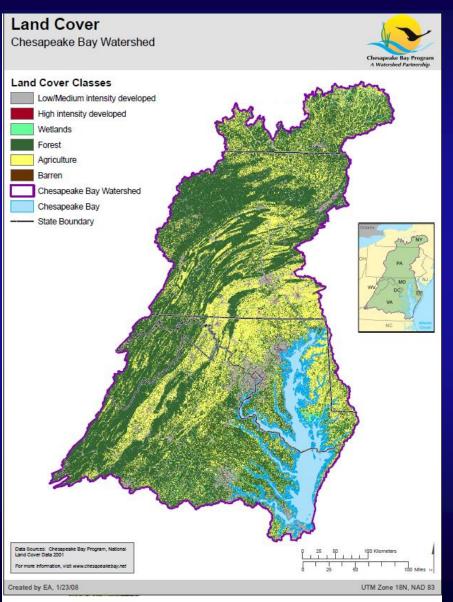


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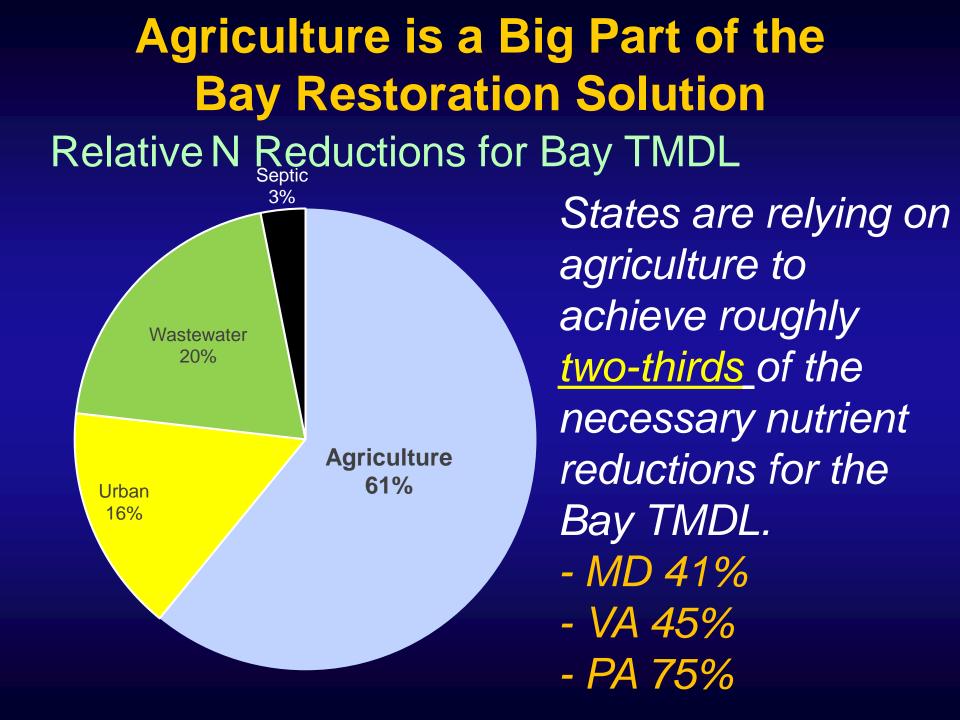


Agriculture in the Chesapeake Bay

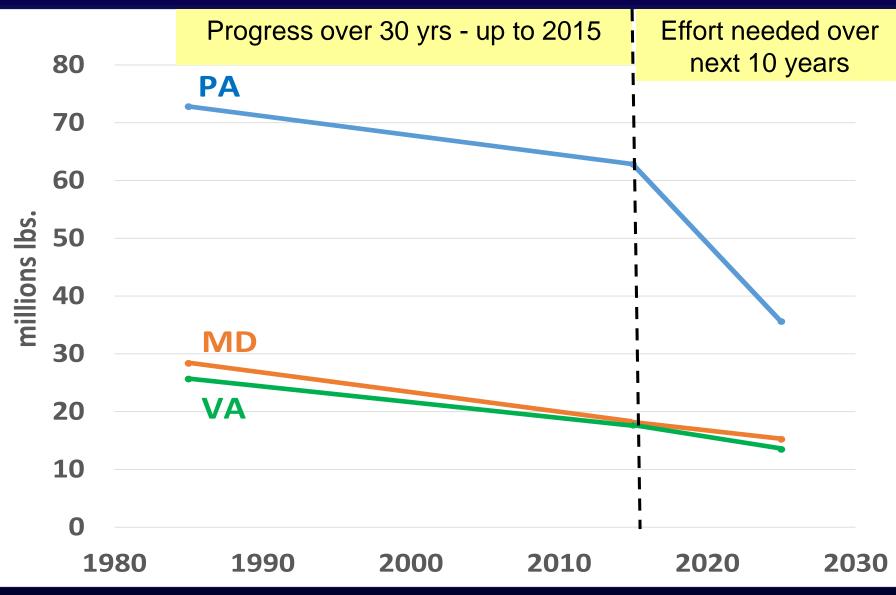


- 87,000 farms
- 8.5 million acres cropland (~ 22%)
- PA = Top 4 for dairy and eggs
- DE, MD, VA = Top 10 for broilers
- VA = Top 5 for turkeys

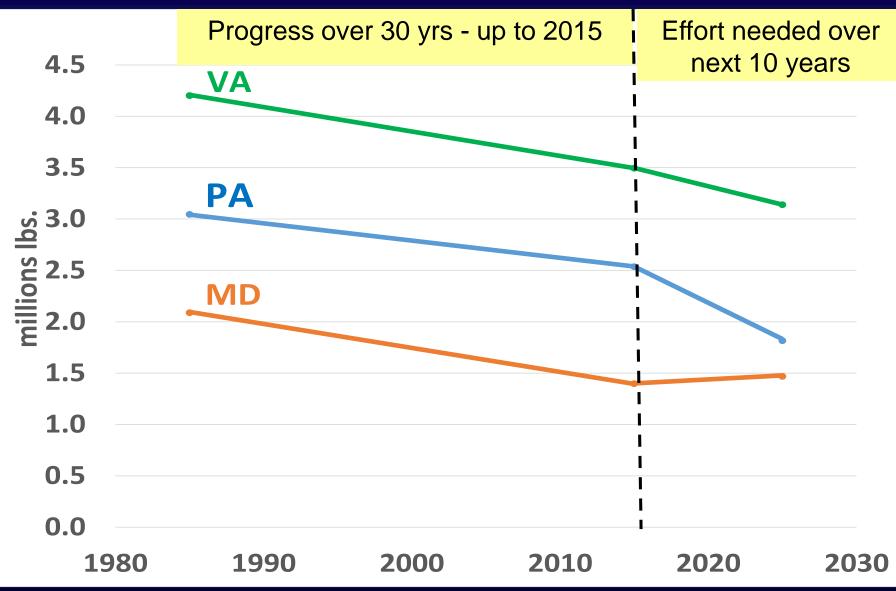
Profitable Ag and Clean Water!



Agricultural Nitrogen Loads Historic and Planned



Agricultural Phosphorus Loads Historic and Planned



The Challenge

- States' heavy reliance on ag
- Low hanging fruit picked
- Limited funding for practices and TA
- Goals get tougher
 - How to better target funding & people we have?

How to engage more producers in baseline and higher levels of conservation?

3 Key Ingredients to Successful State Agriculture Programs

State ag cost share programs

- Significant annual funding levels
- Target priority practices & watersheds

Regulatory Programs

Good coverage, practices, compliance

Voluntary incentive programs

To supplement regulations

Need Dedicated Ag Cost Share Funding that is TARGETED



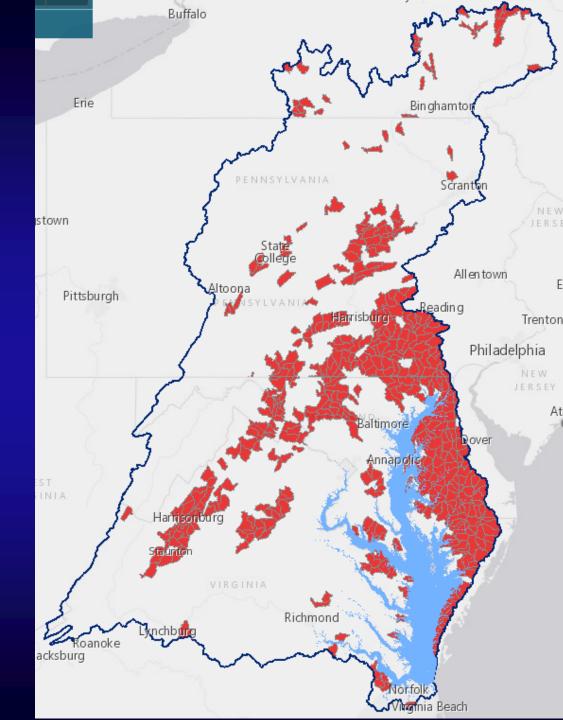
PennState College of Agricultural Sciences PSU study can inform Phase III WIPs

"... results show that significant cost savings can be realized through better BMP selection and spatial targeting."

"...reductions in the tens of millions of dollars annually in nearly every state while simultaneously meeting or exceeding TMDL pollution reduction targets."

Target Priority Ag Watersheds

- Greatest N loadings to tidal Bay.
- Target practices & Technical Assistance in these watersheds.



Target Priority Ag Practices



TA: translate practices into context of "whole farm plan"

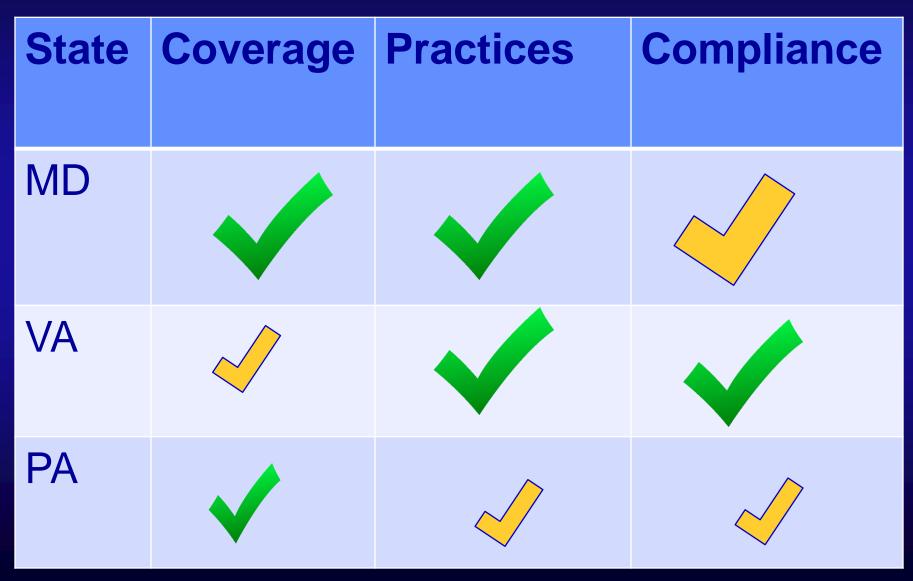
3 Key Ingredients to Successful State Animal Agriculture Programs

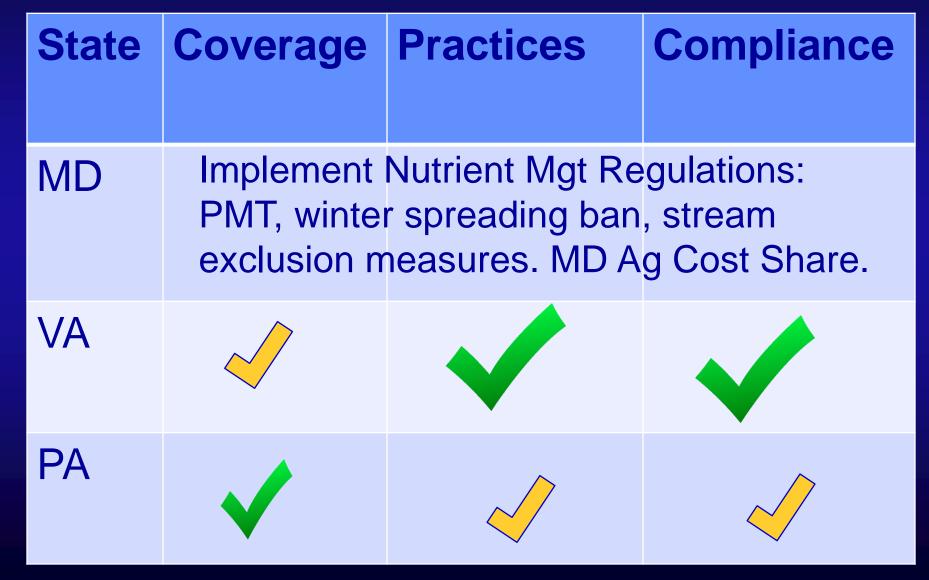
State ag cost share programs

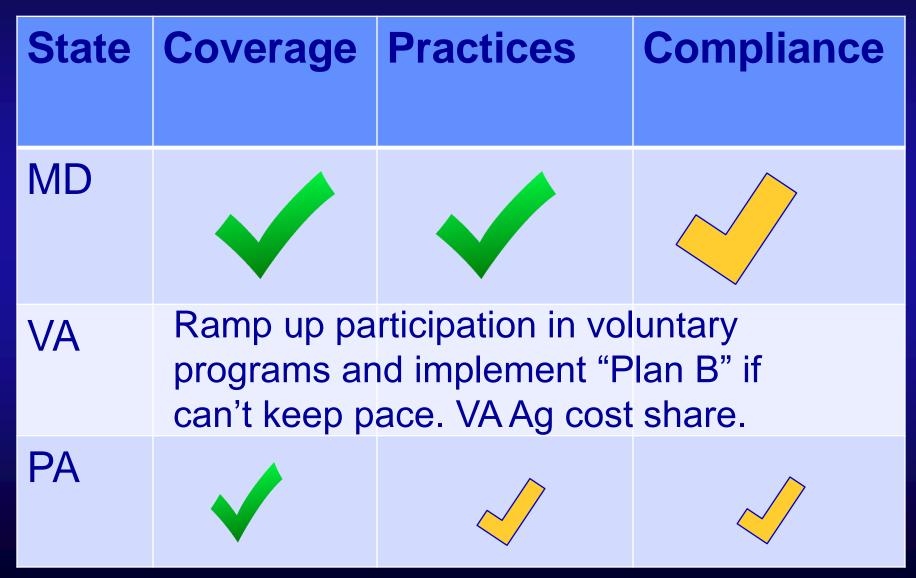
- Significant annual funding levels
- Targeted toward priority practices & watersheds

Regulatory Programs

- Good coverage, practices, compliance
- Voluntary incentive programs
 - To supplement regulations









Enforce regs. Launch voluntary incentivebased approaches and/or additional regs. Increase & target state ag cost share.

Implement Voluntary, Incentive-Based Programs

How do we move producers from feeling like they "have to " do something to "wanting to do more"?' - PA Secretary Russell Redding, 2016 PA in the Balance Conferences, paraphrased.

EPA additional funding to support ag-led and market-based efforts in FY17.

Incentive-Based Programs - Carrots

Financial Incentives VA Stream Exclusion Incentives MD Cover Crops Cost Share Business Sense Incentives Good for business and local WQ PA No Till Alliance – Soil Health Regulatory Incentives VA and MD Ag Certainty Programs MN Ag WQ Certification Program



Incentive-Based Programs – Carrot Sticks

Build performance expectation into current business.



- Tax Credits PA Clean & Green
- Building Permits PA Warwick Township
- Food Supply Chain corporate sustainability goals, consumer demand.

Ag in the Phase III WIPs – Get Local

- Local plans will clean up local waters.
- Farmers want to know what to do.
 - VA RMP example of articulating what is needed.
- Local engagement = local planning goals = local ownership & solutions.
- Municipal/county engagement is important.
- Targeting is key best practices in best places at best cost.

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